Official Partners & Corporate Network

1) Volkswagen

Artur Hasselbach:

Artur Hasselbach works as an investment and external innovation scout for Volkswagen. Since 2017, he has been investing in B2B ventures for Volkswagen commercial vehicles, smart mobility and transport units. He has recently become a co-founder for korhal as well as a mentor and advisor. Artur is a co-founder and CFO of Orderbird, the nr. 1 iPad POS system which is used by over 10000 restaurants and hospitality venues.

<About Volkswagen>
Volkswagen, shortened to VW, is a German automaker founded on 28 May 1937 with headquartered in Wolfsburg, Germany. It is the flagship marque of the Volkswagen Group, the largest automaker by worldwide sales in 2016.

Volkswagen is the founding and namesake member of the Volkswagen Group, a large international corporation in charge of multiple car and truck brands, including Audi, SEAT, Porsche, Lamborghini, Bentley, Bugatti, Scania, MAN, and Škoda. Volkswagen Group's global headquarters are located in Volkswagen's historic home of Wolfsburg, Germany.

- Industry - Automotive
- Area served - Worldwide
- Products - Automobiles, sharing economy
- Revenue - 106 billion euros (2016)
- Number of employees - 626,715 (2016)
- Parent - Volkswagen Group

Volkswagen in Berlin:
Volkswagen is operating multiple innovation labs and accelerators within Germany, Specifically in Berlin they have their Venture and Commercial vehicle team in betahaus. They are responsible for entering in pilot project and client relation as well as investment opportunities with startups and SMEs.

SEARCH FIELDS:
- **Automotive, b2b SaaS solutions for SME sector**
- **Smart Mobility, Smart Vehicles, Vehicle Sharing industry**
- **Logistics, The Last Mile Solutions, Vehicle Sharing services**
- **Crowdsourced Logistics, IoT & Vehicles**
- **Supply Chain Software, CRM for SME sector**
- **Enhanced User Experience, Transactional Mobile Payments**

2) Deutsche Bahn

Onno Szillis

As head of startup relations, Onno Szillis has been with the Deutsche Bahn group since 2008 and has been actively driving the company forward collaborating with startups and hackers. He has set up the Deutsche Bahn 'Mindbox' and the accelerator of Deutsche Bahn AG focusing on digitalization and innovation in sectors such as train stations, vehicles, logistics, maintenance and operations.

<About Deutsche Bahn>

'Deutsche Bahn AG' (abbreviated as DB) is a German railway company. Headquartered in Berlin, it is a private joint-stock company, with the Federal Republic of Germany being its single shareholder. Deutsche Bahn describes itself as the second-largest transport company in the world, after the German postal and logistics company Deutsche Post / DHL, and is the largest railway operator and infrastructure owner in Europe. Deutsche Bahn was the largest railway company in the world by revenue in 2015. It carries about two billion passengers each year.

- Industry - Railway transportation, logistical solution
- Area Served - Europe
- Products - rail transport, cargo transport, services, station construction
- Revenue - 41 billion euro (2016)
- Number of employees - 295,653
- Divisions: Arriva; DB Schenker, DB Bahn, DB Netze
- Subsidiaries: DB Fernverkehr, D Regio, DB Schenker Rail, Schenker AG

Deutsche Bahn in Berlin:
Deutsche Bahn operates their biggest accelerator called 'Mindbox' together with betahaus. The accelerator acts as a pilot launchpad for startups and SMEs and connects directly the business unit with the company. They act as a an accelerator and business developers for multiple business units of Deutsche Bahn. In 2018 they are focusing on:

SEARCH FIELDS:
- **Big data & AI in Industry Automation**
- **Real-time Monitoring, Dynamic Schedules, Data Visualization, Visual Analytics**
- **Passenger Service, Cargo Service, Logistics, Last Mile Solutions**
- **Predictive Maintenance, Energy Management, Energy Storage, Smart Grid, New Sources of Energy**
- **New services for maintenance workers, Wearables**
- **Innovative Materials, Material Application, Energy Maintaining Materials**